



B2B SOFTWARE TECHNOLOGIES LTD

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B2B Software Technologies Limited

6-3-1112, 3rd & 4th Floor, AVR Tower, Begampet, Hyderabad - 500 016

AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2013

(All amounts in Indian Rupees, except share data and where otherwise stated)

(Rs. In Lakhs)

Sl.No	Particulars	Stand alone					Consolidated		USA GERMANY
		Quarter Ended		Year Ended			Year Ended		
		31-03-2013	31-12-2012	31-03-2012	31-03-2013	31-03-2012	31-03-2013	31-03-2012	
		Audited*	Unaudited	Audited*	Audited	Audited	Audited	Audited	
1	Income from Operations	121.42	109.30	111.52	431.53	422.08	608.02	555.30	
2	Expenditure								
	a. Increase/decrease in WIP	(1.79)	1.58	0.00	0.19	1.23	0.19	1.23	
	b. Purchase of Software Licenses	22.95	7.23	28.84	47.55	66.67	47.55	66.67	
	c. Staff Cost	83.52	78.32	70.79	317.40	288.53	484.60	413.76	
	d. Depreciation	1.19	1.39	1.54	4.83	6.26	4.52	9.59	
	e. Other Expenditure	13.59	13.76	29.28	63.88	88.73	69.01	92.62	
	g. Total	119.46	102.28	130.45	433.84	451.44	605.88	583.88	
3	Profit from Operations before Interest & Exceptional Items (1-2)	1.96	7.02	(18.93)	(2.31)	(29.36)	2.14	(28.58)	
4	Other Income	5.18	5.29	9.23	24.43	19.99	24.43	19.99	
5	Profit before Interest & Exceptional Items (3+4)	7.14	12.31	(9.69)	22.12	(9.37)	26.58	(8.59)	
6	Interest	-	-	0.00	0.00	0.09	-	0.09	
7	Profit after Interest but before Exceptional Items (5-6)	7.14	12.31	(9.69)	22.12	(9.46)	26.58	(8.68)	
8	Exceptional Items	-	-	-	-	-	-	-	
9	Profit/(Loss) before tax (7-8)	7.14	12.31	(9.69)	22.12	(9.46)	26.58	(8.68)	
10	Taxation (including Fringe Benefit Tax)	-	-	-	-	-	-	0.06	
11	Profit/(Loss) from Ordinary Activities before tax	7.14	12.31	(9.69)	22.12	(9.46)	26.58	(8.75)	
12	Extra Ordinary item	-	-	-	-	-	-	-	
13	Profit/(Loss) for the Period	7.14	12.31	(9.69)	22.12	(9.46)	26.58	(8.75)	
14	Paid-up equity share capital (Par value of Rs.10 per Share)	1158.54	1158.54	1158.54	1158.54	1158.54	1158.54	1158.54	
15	Reserves excluding revaluation reserves	-	-	-	(787.03)	(809.16)	(784.37)	(811.54)	
16	Basic and diluted Earning per Share in Rs. (On a par value of Rs.10 per share)	0.06	0.11	(0.08)	0.19	(0.08)	0.23	(0.08)	
17	Aggregate of non-promoter shareholding								
	- Number of Shares	2,879,364	2,879,364	2,879,364	2,879,364	2,879,364	2,879,364	2,879,364	
	- Percentage of Shareholding	24.85%	24.85%	24.85%	24.85%	24.85%	24.85%	24.85%	
18	Promoters & Promoter group Shareholding								
	a) Pledged/Encumbered								
	- Number of Shares	-	-	-	-	-	-	-	
	- Percentage of Shares(as a% of the total shareholding of Promoter and Promoter group	-	-	-	-	-	-	-	
	- Percentage of Shares(as a% of the total sharecapital of the company)	-	-	-	-	-	-	-	
	b) Non-encumbered								
	- Number of Shares	8,706,036	8,706,036	8,706,036	8,706,036	8,706,036	8,706,036	8,706,036	
	- Percentage of Shares(as a% of the total shareholding of Promoter and Promoter group	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	
	- Percentage of Shares(as a% of the total sharecapital of the company)	75.15%	75.15%	75.15%	75.15%	75.15%	75.15%	75.15%	

1. The above results for the quarter ended March 31, 2013 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on 6th April, 2013

2. Information on Investor complaints received and disposed during the quarter ended March 31, 2013 pursuant to Clause 41 of Listing Agreements are as follows -

	Opening Balance	Additions	Disposals	Closing Balance
No. of Investor Complaints	Nil	Nil	Nil	Nil

3. There are no exceptional / extraordinary items during the quarter and year ended 31st March, 2013

*4. Figures of the last quarter are the balancing figures between audited figures in respect of the year ended 31st March, 2013 and the published year to date figures upto the third quarter ended 31st December, 2012

5. The segment report of the Consolidated Financial Results of B2B Software Technologies Limited has been prepared in accordance with the AS 17 "Segment Reporting" issued by the Institute of Chartered Accountants of India and notified by Companies (Accounting Standards) Rules, 2006. There is only one reportable business segment Information Technology and related services. There are two reportable Geographical segments Indian operations and overseas operations/

6. The company has only one reportable business segment Information Technology and related services. All the operations of the company are in India. Hence, no segment information is provided in respect of the standalone financial results.

7. Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

By Order of the Board

B2B SOFTWARE TECHNOLOGIES LIMITED

V.V.Nagendra
Managing Director

V.V. Nagendra
MANAGING DIRECTOR

Place: Hyderabad
Date : 6th April 2013





**B2B SOFTWARE TECHNOLOGIES LIMITED
CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED
FOR THE YEAR ENDED MARCH 31, 2013**

(All amounts in Indian Rupees Lakhs)

Sl. No.	Particulars	Consolidated Year ended	
		31-03-2013 <i>Audited</i>	31-03-2012 <i>Audited</i>
1	Segment Revenue		
	a) India	431.53	422.08
	b) USA	176.49	133.22
	Total	608.02	555.30
	Less : Inter segment revenues	-	-
	Net Segment Revenue	608.02	555.30
2	Segment Results before tax and interest		
	a) India	(2.31)	(29.36)
	b) USA	4.46	0.71
	c) Other Income	24.43	19.99
	Total	26.58	(8.65)
	Less : Interest Expenses	-	0.09
	Less : Other un-allocable expenditure net off un-allocable income.	-	-
	Total Profit/(Loss) Before Tax	26.58	(8.75)
3	Capital Employed		
	a) India	338.47	316.34
	b) USA	41.15	34.50
	Total	379.62	350.84

The segment report of B2B Software Technologies Limited and its subsidiary has been prepared in accordance with the AS 17 "Segment Reporting" issued by the Institute of Chartered Accountants of India and notified by Companies (Accounting Standards) Rules, 2006.

B2B SOFTWARE TECHNOLOGIES LIMITED

V.V. Nagendhe
MANAGING DIRECTOR





B2B SOFTWARE TECHNOLOGIES LTD

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USA

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Statement of Assets and Liabilities

GERMANY

(All amounts in Indian Rupees lakhs, except share data and where otherwise stated)

Particulars	Stand alone		Consolidated	
	As at 31.03.2013	As at 31.03.2012	As at 31.03.2013	As at 31.03.2012
I.EQUITY & LIABILITIES				
Shareholder's Funds				
(i) Share Capital	1,159.31	1,159.31	1,159.31	1,159.31
(ii) Reserves & Suplus	(787.03)	(809.16)	(784.97)	(811.54)
(iii) Foreign Currency Translation reserve	-	-	5.28	3.07
Current liabilities				
(i) Trade Payables	43.60	42.22	43.59	42.28
(ii) Other Current Liabilities	37.76	35.31	37.76	35.31
(iii) Short term Provisions	47.53	37.06	47.53	37.06
Total	501.17	464.75	508.51	465.50
II.ASSETS				
Non-Current Assets				
(i) Fixed assets				
(a) Tangible Assets	16.68	17.29	22.60	22.70
(b) Intangible Assets	0.08	0.10	0.08	0.10
(ii) Non-current investments	33.81	33.81	-	-
(iii) Long term loans and advances	68.08	68.08	68.08	68.08
Current assets				
(i) Current Investments	36.12	46.16	36.12	46.16
(ii) Inventories - Work in Progress	3.39	3.57	3.39	3.57
(iii) Trade Receivables	81.60	40.06	87.35	40.06
(iv) Cash and cash equivalents	233.99	213.04	263.48	242.19
(v) Short term Loans and advances	27.42	42.63	27.42	42.63
Total	501.17	464.75	508.51	465.50



B2B SOFTWARE TECHNOLOGIES LIMITED
V.V. Nagarath
MANAGING DIRECTOR